# **2020 Annual Report**

**Working Together to Honour and Grow the Game** 



# Lacrosse in Australia's Vision, Mission, Values

## Vision

Working Together to Honour and Grow the Game.

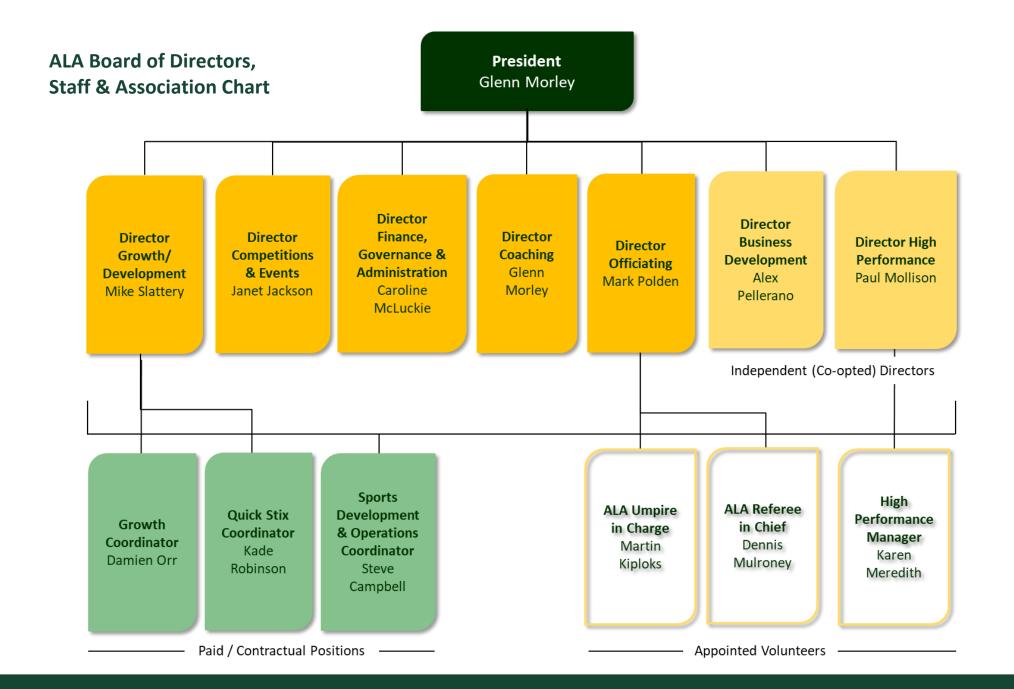
## Mission

The Australian Lacrosse Association provides leadership to our community through the delivery of quality services and programs to grow lacrosse at all levels and aims to achieve international success.

### Values

Integrity Accountability Leadership Transparency





ALA Committees & Working Groups

	Mike	Slattery	ALA
Growth	Damien	Orr	ALA
Advisory	Kristen	Stone	LV
Council	Matt	Keogh	LV
	Marilyn	Fuss	LSA
	Tim	Dickson	LSA
	Rob	Logan	LWA
	Andre	Teuwsen	QLA
	Tyler	Nolf	NSWL
	Nick	Anthony	UniSport

	Jan	Jackson	ALA
2020	Simon	Atkins	LV
National	Murray	Gates	LWA
Competition	Tyler	Nolf	NSWL
Review	Stephen	Mortimer	LSA
Working			
Group			

2020 Nominations Committee	Fergus Liz Scott Jan	Stewart Balfour Willsmore Jackson	Independent Independent Independent ALA

	Mark	Polden	ALA
Men's	Dennis	Mulroney	ALA
National	David	Campbell	SA
Technical	Bradley	Edwards	SA
Committee	John	Sedgeway	VIC
	Graham	Sharpe	VIC
	lan	McRae	WA
	Peter	Mulcahy	WA

	Glenn	Morley	ALA
2020	Steve	Campbell	ALA
National	Damien	Orr	ALA
Rebranding	Caroline	McLuckie	ALA
Working	Alex	Pellerano	ALA
Group	Tim	Kennedy	ALN
Group	Hayley	Sofarnos	NLLC
	Carly	Post	Circus
	Carry	1 030	Media

	Keith	Nyberg	VIC
Athlete	Hayley	Sofarnos	VIC
Advisory	Tegan	Brown	WA
Committee	Ben	Muxlow	WA
(Independent)	Adden	Cunningham	SA
	Steve	Mortimer	SA
	Frank	Nicholas	NSW
	Atika	Dunlop	QLA

	Mark	Polden	ALA
Women's	Martin	Kiploks	ALA
National	Kellie	Morley	WA
Technical	Susan	Milne	WA
Committee	Tammy	Varga	SA
	Natalie	Owens	SA
	Leanne	MacGibbon	VIC
	Amy	Basile	VIC

	Steve	Campbell	ALA
2020	Sean	Aaron	LV
National	Roxanne	Leavy	LWA
Database	Giulia	Marion	LSA
Working			
Group			

### **Honours and Awards**

#### **ALA Annual Dinner**

Due to the impact of the COVID-19 pandemic the 2020 Annual Dinner, where ALA awards are presented, was not held. We look forward to holding our Annual Dinner in 2021 to celebrate past and present Australian players, officials and coaches, and recognise and award individuals who have contributed greatly to our wonderful sport.

### Recognition of all Life Memberships, Fellows & Merit Awards

Lacrosse in Australia has a rich history going back many generations. Within this history is the three associations; the Women's Lacrosse Association, Lacrosse Australia and the current Australian Lacrosse Association. Each Association across their history have recognised and awarded individuals for their service to the sport of lacrosse.

The ALA is proud to provide the current lacrosse community the history and records of the awardees for all three associations. You can view the <u>Full Listing</u> of Women's Lacrosse Australian Life Members & Merit Awards, Lacrosse Australia Fellows & Merit Awards and Australian Lacrosse Association Life Membership & Merit Awards <u>using this Link</u>.



## Message from Sport Australia -

John Wylie AM

The start of 2020 has been an extraordinarily tough time for Australians, including all of us committed to sport.

The impact of bushfires and the COVID-19 pandemic have been confronting for communities, where we all know sport plays such an important role.

At the Australian Sports Commission (ASC), comprising Sport Australia and the Australian Institute of Sport (AIS), our energy is focused on supporting our partners through these times as we continue to advocate the importance of sport to our economy, productivity, health, wellbeing and culture.

We believe whole-heartedly that when we get through this challenging period, sport will play a prominent role in lifting the nation's energy and spirits again.

Times such as these can also make us more appreciative of what we do have and of the success we have achieved.

Success in sport is always hard fought. But it's a fight Australian high-performance sport welcomes as it continues to achieve success.

Last year the wonderful Ash Barty won the French Open and became our first female No1 tennis player since her idol, Evonne Goolagong Cawley, in 1976. Javelin-thrower Kelsey Lee-Barber set personal bests throughout the year and took the title at the IAAF World Championships in Doha. Dylan Alcott added

three more Grand Slam quad wheelchair singles trophies to the cabinet and Sailing duo Matt Belcher and Will Ryan claimed the men's 470 World Championship. In the pool, our swimmers won seven gold medals at the FINA World Championships, placing Australia fourth on the medal tally.

This year our inspiring women's cricket team won a fifth World T20 title, drawing a record crowd of 86,174 to the MCG. How fitting that this historical moment fell on International Women's Day. These results are a testament to the tenacity and passion of athletes, coaches, sports staff and sporting organisations, which know we have all the skills and abilities to achieve success.

I am proud too of the service our organisation provides to Australian sport each year, on behalf of the Australian Government.

The ASC, through Sport Australia and the AIS, delivers 25,000 grants a year.

The AIS, funds and prepares our Olympic, Paralympic and Commonwealth Games to represent us at the highest level in international competition.

In the past few years, we have enhanced our support to athlete wellbeing and engagement, a move that is essential, especially in the current environment.

Sport Australia invests in sports participation programs, from our national Sporting Schools program for younger children through to the Better Ageing program aimed at Australians aged 65 and over.

So many of these grants fuel aspirations. Our <u>Local Sporting Champions</u> program supports 9,000 children a year to reach for their sporting dreams.

Our <u>Women Leaders in Sport</u> program and the AIS Talent program provide opportunities for women to progress their professional development in all roles across sport.

We continue to work with sports to modernise traditional governance structures in Australian sporting organisations and we continue to encourage environments that are inclusive, diverse, safe and welcoming, making sport the benchmark for a more equitable society.

This was to be the year of the 2020 Olympics and Paralympics in Tokyo. Instead, it has been postponed to 2021, with the Olympic Games to be held from 23 July to 8 August 2021 and the Paralympics from 24 August to 5 September 2021.

We have already witnessed a great deal of positivity from athletes who now need to re-set. I'm confident, as a united sport system, we will do the same.

John Wylie AM Chair





## President's Report - Glenn Morley

On behalf of the Australian Lacrosse Association Board it is my pleasure to present the 2020 Annual Report.

2020 certainly proved to be a difficult time and year for all Australians including all of us involved in the lacrosse community. Of course, as everyone else, the sport had to navigate through the ever evolving pandemic which is still continuing today. The COVID-19 pandemic brought our sport to a halt and disrupted all Member Associations, Clubs and members who were preparing and looking forward to the 2020 field lacrosse season. The Australian lacrosse community rallied to support one another and rose above the adversity to ensure that lacrosse was in the best position to return, when it was safe to do so, and welcome eager members back to the fields.

As a sport we should be proud of the way all the Member Associations and ALA worked together, as a group we were able to provide fiscal support mechanisms, regular calendar meetings, tools to help with communications and meetings, support with funding applications and return to play protocols.

I would like to take this opportunity to thank our Member Associations, their presidents/chairs, boards and staff who all came together and worked collaboratively to ensure the sport could move forward and return to play as soon as possible. Their commitment, openness, work ethic and attitude were key reasons why many organisations, clubs and members were able to return to lacrosse.

My heart goes to out to all members and clubs based in Victoria who have had to endure the longest period of restrictions and who still cannot get back to lacrosse.

Due to the ever evolving COVID-19 situation the ALA, in conjunction with our Member Associations, made the hard and difficult decision to cancel all National Events for 2020. This of course was extremely disappointing for all but in particular for those players who missed out on attending their first or final year at the U15

Tournament or U18 Championship. While it was a difficult decision to cancel these events early in 2020, it proved strong leadership, collaboration and support from all involved. Once again thank you to our Member Associations and host clubs who were involved and supported this process and decision.

The impact of COVID-19 was also felt on the international calendar with the postponement of the U19 World Championships – thankfully World lacrosse have looked to have the tournament played on 2021 as an Under 20 tournament which will allow the players selected the opportunity to compete after they have trained so hard to represent their country and be successful.

There is also a significant knock on effect to the Senior Women's program who have had a greatly interrupted preparation due to the restrictions.



By July 2020 there was light at the end of the tunnel with many Member Associations back or preparing to get back to lacrosse, all be it with new health protocols and practises which will remain for some time to ensure the safety of the community. LWA and LSA were able to hold relatively normal seasons, while NSWL and QLA utilised either a new season format or the new 6 v 6 lacrosse format once they returned. Canberra Lacrosse Club were also able to make a return to lacrosse with regular sessions and even hosted NSWL in the "Battle in the Capital".

While COVID-19 proved to be difficult, it was nothing compared to the tragic loss of two lacrosse community members in Brian Griffin and Sue Sofarnos. Brian was one of the best players from Australia. Brian represented Australia from 1962-74, was awarded with a Lacrosse Australia Fellowship and was also inducted into the Sport Australia Hall of Fame in 1999. Brian's work and contribution reached many people in the lacrosse world and he will be sadly missed.

Sue has also left behind an enormous legacy within Lacrosse. Sue represented Australia as a player from 1978 – 1997, was one of the best players in the world, as demonstrated with her All World Team selection at the 1982 World Cup and in Australian's World Cup victory in 1986. Sue also was an Australian coach who attended three World Cups. Sue was much loved in the Australian lacrosse community and will be sadly missed.

Once again, rising from these tragedies is the sense of community and family within lacrosse in Australia, with so many messages of love, compassion and support flowing for the families and friends of Brian and Sue. This highlights the importance and greatness of our Australian lacrosse community and is strong reason why many are a part of our community.

To all players, coaches, officials, volunteers, administers, boards and organisations, this sense of community and family should unite and buoy us to continue to build upon this culture to ensure lacrosse can continue to be successful, grow and welcome new members in to our sport.

Whilst 2020 was challenging on so many fronts it did provide the opportunity for the ALA to continue progress in a number of areas. A particularly important step was the formation of the Athletes Advisory Committee — headed up by Keith Nyberg as their Chair. Already we have seen the benefit of the direct point of engagement with the players in the planning and operations of the ALA and look forward to further engaging with them to ensure the ALA remains well connected to the thoughts and wishes of our players.

In closing I want to acknowledge the staff of the ALA, their commitment to the sport shone through this year. We were challenged with cancelled events, school closures, postponed and cancelled seasons, locked down travel, working from home and a myriad of zoom meetings and late nights as we sought to engage and meet to work through the challenges that arose.



To Steve, Damien and Kade thank you for working through the challenges and ensuring that wherever possible our programs and services were delivered to a high standard.

To the board, your commitment was ever present, whilst we have been unable to meet face to face we embraced the challenges of 2020 and have operated effectively through technology and three separate time zones.

I want to acknowledge and thank Andrew Harris who retired as a director, his service to the sport over the past years has been enormous, from engaging with the ALN to driving the rebranding project currently underway and helping with governance reform the sport will benefit from his tenure for years to come.

The Australian Lacrosse Association looks forward to a more normal and further successful 2021.

#### Key focuses 2021:

- Continuation and growth of Quick Stix programs within the Sporting School Program and delivered by clubs.
- Further developing and incorporating Sport Australian Governance Principles.
- Preparation of the U20 Men and Senior Women Teams for World Championship Events.
- Release of ALA Coaching Framework and delivery of Coach Education.
- Education of officials for new 6v6 Lacrosse rules.
- Delivery of ALA new branding.

#### Highlights from 2020:

- The Southern Crosse event, a High Performance event, was held with athletes from both the men's and women's program competing.
- ALA held the 3<sup>rd</sup> National Planning Meeting with all Member Associations represented in February 2020.
- Lacrosse WA won the ALA Senior Men's Indoor Championship in their second year of the event.
- ALA held the first Talent Course in WA in March.
- 4 Australian lacrosse members were appointed to World Lacrosse Sub Committees, either the Officiating or Rules Sub Committee.
- The Athlete Advisory Committee was formed.
- Appointment of Paul Mollison and Alex Pellerano as Independent Directors





### Finance, Governance & Administration - Caroline McLuckie

For 2019/20, the Board set out several key performance indicators, in line with the requirements for Sport Australia funding. A summary of these key objectives can be found as part of the Directors' Report in the Financial Reports for the period. These indicators were used to drive the budget for the 2019/20 year, which when set was aiming for a small reasonable surplus of \$15k.

For the first half of the financial year, the organisation was on track to beat the budget by around \$20k. This was mainly as a result of cost savings in the administration of the organisation, delivery of the Quick Stix programs, marketing and general travel over the growth, officiating and high-performance areas.

Sporting Schools programs in term 3 and term 4 (2019), were ahead in revenue by 27% for primary, and 62% in secondary programs, overall, ahead in surplus by 47%.

On the 11<sup>th</sup> March 2020, the World Health Organisation declared COVID19 as a world pandemic. By the end of March 2020, state and federal governments had placed restrictions on the day-to-day lives of Australians. The sporting industry, due the nature of bringing people together, was significantly impacted.

As an organisation, along with input from the Member Associations, we made the decision to cancel the U18 National Championships due to take place in April 2020, and close down lacrosse nationally from April 2020 in line with state government guidelines, for the safety of our members. With many states having their traditional field lacrosse seasons between March and September in a year, this of course had an impact on the financials of our clubs, states and the ALA as an organisation itself.

In early April 2020, as an organisation we recut budgets for both the 2019/20 year and through to Dec 2020 in line with Sport Australia requirements, and recut our cashflow to ensure sufficient liquidity for a minimum of twelve months. Both the financials and cash flows were then, and continue to be monitored closely and thoroughly.

As a Board, we made the decision that supporting our Member Associations was to be a priority, and understanding that this may come at an expense to the ALA financials for the year. To enable this, some of the steps we took financially, amongst others were:

- Staff on JobKeeper.
- Federal Cash Flow boosts.
- Contractors hours reduced.
- Overheads reduced to minimum.
- Rent relief on the office at Williamstown.
- Pausing the marketing & rebranding project that was due for completion by June 2020.
- Cancellation of all Board honorariums until at least 2021.
- Reduction in insurance premiums for 2020 calendar year.
- Success in receiving grants from the Victorian Department of Economic Development, Jobs, Transport & Resources.



To support the Member Associations, we were then able to pass on the reduction in insurance premiums in full to those states that fall within the ALA policy, and gave a 25% reduction in the Member Association Membership fees to all states. We extended their payment terms, allowing states to build up cash before paying us. We have also been working closely with Member Associations to support them in applying for funding with their state governments if needed. In the 2019/20 financial reports, these reductions have been reflected using relevant accounting standards by spreading the reductions over the period of membership and insurance between the 2019/20 and 2020/21 financial periods. The Sporting Schools programs were impacted nationwide for term 2 (2020), with little to no activity taking place. Being a profitable area, this had a significant effect on the result of the year.

Other key areas on note in the financial reports, not relating to COVID19, are the following:

- 1. Provision of unused annual leave for staff in line with requirements of AASB 119 has been created for the first time.
- 2. Directors travel and WL meeting expenditure was up year on year, mainly due to the international events that took place between July and September 2019.
- The adjustment for the timing of insurance coverage for previous years was completed in 2019/20, showing the real cost of the insurance programs, including an increase in workers compensation to reflect the coverage for contractors.
- 4. Other finance & administrative costs include subscriptions, computer expenses, internet and telephone, and membership to the APLU.
- 5. Accounts receivable went up due to the extended payment terms given to Member Associations.
- 6. The marketing & rebranding project had commenced with the cost shown in the balance sheet reflective of the progress at the time of reporting. On completion the project costs will be depreciated over a period of time.

Looking forward, the ALA will change its financial year to calendar year, to bring the year in line with the standard lacrosse activity calendar, insurance policies, membership, and to remove the burden of year end reporting when senior

nationals and international competition tends to take place. There will be an interim period for 01 July 2020 – 31 December 2020, and then from 2021 the annual reports will be on a calendar basis.

With the uncertainty of COVID19, the budget for 01 July 2020 – 31 December 2020 has been set to break-even as close as possible.

Key objectives submitted to Sport Australia for the period include:

- Restart and completion of the rebranding project.
- Review and implement governance policies in line with the new Sport Australia Governance. Principles (I encourage all club and state administrators to take a look at their portal on this: https://www.sportaus.gov.au/governance)
- Continue to assist Member Associations in their Return to Play Plans
- Assist states to implement modified programs, such as 6v6
- Increase number of accredited coaches.
- Assist states in COVID19 monitoring and reporting.

We have also been successful in securing grant funding from World Lacrosse in response to COVID19, of which we have committed to passing on 50% of this to Member Associations, the other 50% will support the organisation in 2021. We have also applied for further funding from the Victorian Government.

A budget for 2021 will be set by end of October 2020, taking into consideration KPIs for sport recovery in 2021. A plan to review the Member Association membership model is also in place.

For 2021 the Sport Australia governance principles will be a key focus, allowing us to further update our own internal policies, and support states in reviewing theirs.

The full financial reports can be found towards the end of this document or by clicking here.



## **Growth & Development – Mike Slattery**

#### Overview

The Growth Objective of the ALA is "Increase the number of people playing lacrosse in Australia". This covers the three (3) major components of Program (Club based), Participation (School based) and Projects (events e.g. University Games, Social contests, Skill clinics, Nationals). 'Program' has been our traditional lacrosse base in Australia. 'Participation' and 'Projects' are our challenge but also our major opportunity for lacrosse Growth in Australia.

The current ALA Strategic Plan 2019-22 clearly has Growth as the #1 priority for lacrosse in Australia (which has the support of all Member Associations). To ensure that the Growth Objective is achieved to the maximum possible we must operate cohesively as National and State bodies. This requires that we represent and present our sport in an aligned and effective structure across Australia for the reasons of achieving maximum productivity and best outcomes. For that purpose, the ALA's Growth Advisory Council (GAC) was established and has been productively operating over recent years. The GAC has set a Growth direction and priorities that the ALA has followed and implemented — and are progressing through the path of introducing lacrosse via Primary Schools, Secondary Schools, University Games, Social Competitions.

#### **Sporting Schools**

The ALA has progressively worked to maximise our performance, promotion and readiness to achieve great Quick Stix results (within the funded Sporting Schools program of Sport Australia). This has covered Primary Schools since the beginning of 2018 and Secondary Schools since the beginning of 2019. The Quick Stix program provides a free-flowing form of lacrosse for kids to start learning the game. It is simple to teach and learn, and a perfect sport for school children.

There is confidence that the Sporting Schools Program is a sound and ongoing framework within which to present the Quick Stix product (for both Primary & Secondary Schools). The results to date verify that, since inception from Term1 of 2018, at the end of Term 3 of 2020 that 50,983 School Participants via 630 School Programs across all eight States and Territories Australia have been achieved. Note that these results have been achieved despite the severe impact of COVID-19 pandemic from early 2020 until currently (and which are still extreme within

Victoria in particular). This positive outlook is further re-assured by the Federal Health commitment to fund this Sporting Schools program to currently the end of calendar 2020 and which is expected to continue beyond that with additional funding forecast to come within the 2020 Federal Budget. Lacrosse is one of only 35 sporting programs endorsed by Sporting Schools and the Quick Stix product has consistently performed in the top half results (of Sporting Schools programs) across the full calendar year. Hence the ALA perspective is that the Sporting Schools is and will remain a cornerstone for growing lacrosse across Australia.

Creation of the Quick Stix lacrosse product has been supported with website materials, videos, reference material, mobile phone prompts, etc.. The latest innovation in early 2020 has been the creation of Quick Stix education via interactive Zoom on-line instruction and tuition. There has been the Quick Stix creation of a school oriented product (called Involve) plus a subsequent club oriented conversion product (called Invade). The latter has recently been taken up by some lacrosse clubs driving junior recruitment for their club teams — and the challenge and opportunity exists for additional clubs to utilise that capability.



This success has been and continues to be driven by the self-funded employment of 2 full time staff (Growth & Quick Stix co-ordinators in Damien Orr and Kade Robinson respectively). They have consistently achieved the successful implementation of Quick Stix programs in every State & Territory of Australia. Delivery has been provided by either teachers or ALA coaches (from the lacrosse community resources or external providers that have been trained and accredited for Quick Stix). To date 255 ALA coaches have been trained (91 of which are currently active) and 134 teachers from various schools have also been trained.

The growth of Quick Stix within the funded Sporting Schools program had achieved a projected revenue that would have been 40% of the ALA 2019-20 budget except for the impact of the COVID-19 pandemic from early in 2020. It is planned and expected that the recovery of a significant and reliable revenue stream from Sporting Schools via Quick Stix programs will be achieved from the beginning of 2021 (when it is anticipate the COVID-19 pandemic impact will have been minimised).

The opportunity cannot be underestimated for the sport of lacrosse in Australia to introduce our great game further into the New South Wales, Queensland and Tasmanian markets whilst consolidating and growing the awareness in the Victorian, South Australian and Western Australian markets. The Quick Stix Invade program has been created and made available for clubs to implement and hopefully attract additional club lacrosse players and parents.

# Highlights *UniSports*.

Lacrosse gained entry for the first time into UniSports competition over 9-10 July 2019 competing in Division 2 (with lacrosse being the only new sport admitted). These games were held on the Gold Coast with 5 teams plus management and officials from across Australia competing. It is planned that we will keep lacrosse in this UniSports competition for many years to come (and ideally move into Division 1). Our 2020 challenge was to successfully run the Lacrosse 5's competition, in Perth, in the 2020 UniSports Competition – and this was looking positive until cancelled because of the COVID-19 pandemic. Hence our 2021 challenge will be to participate in that year's UniSports competition scheduled for the Gold Coast.

#### Lacrosse Australia Foundation (LAF)

The LAF continues to support ALA with funding for Growth projects. During the last financial year they financially supported some agreed lacrosse projects. The process behind their support is that the ALA GAC approve Growth project(s) which are submitted to the LAF and funded if agreed worthy and capable. This process has and will continue in this next financial year and beyond.



## Competitions & Events – Jan Jackson

The 2019 Men's Indoor Championship was not played as the December event was moved to February 2020.

The devastation from the coronavirus (COVID-19) that began in March, that limited contact and restricted travel, left the ALA without any choice but to regretfully cancel the Under 18 Boys' & Girls' Championship scheduled 8-13 April. With further restrictions imposed under COVID-19, the ALA was faced with the unenviable decision and with great regret, to also cancel the Senior Men's and Women's Championship, the ALA Challenge, the Under 15 Boys' and Girls' Tournament. The East Coast Event was also cancelled.

The ALA was very pleased to host two successful events before COVID-19 forcefully made its way into our lives.

#### **Southern Crosse Tournament**

3-7 January 2020, venue Footscray Hockey Centre, Yarraville, Vic.

9 teams participated including Japan's U20 Kyushu and U20 Chushikoku women's teams. Australia Green won the Women's Vivienne Parker-White Trophy and Australia Green won the Men's Vivienne Parker-White Trophy.

#### Men's Indoor Championship

6-9 February 2020, venue Westgate Sports Centre, North Altona Vic. NSW, SA, Victoria and WA participated; Western Australia won the ALA Mollison Trophy.

#### All Stars Team:

Face Off Nathan Bell (VIC)

Attack Tim Ratje (VIC) Jesse Whinnen (SA)
Defence James Mullins (SA) Samuel Koczwara (WA)

Goalkeeper Aaron Machner (WA) Coach Wade Hammond (WA)

Official Steve Green

#### Fairest and Best Players Australia-wide

**O. C. Isaachsen Trophy** (men) and **Shelley Maher Trophy** (women) Fairest and Best Players Australia-wide in the most senior men's and women's State competitions was not awarded in 2020 as Lacrosse SA and Lacrosse WA were the only Member Associations that were able to play field lacrosse.

### 2020 Full National Championship & Tournament Event Results

To view match results from each 2020 ALA National Championship or Tournament please visit ALA Results Portal: <a href="www.alaresults.sportingpulse.net">www.alaresults.sportingpulse.net</a>

## National Championship/Tournament Results Records

Through dedication from a small group of committed volunteers ALA has been able to track the past winners of the Senior Men & Women field Championship, Men's Indoor/Box Championship, U18 Boy's and Girl's Championship and the U15 Boy's and Girl's Tournament. To access these records please click here.





## High Performance - Paul Mollison

#### Overview

Implementation of the revised High-Performance Framework for the Australian Team Programs, with the inclusion of a model adopting a capped number of Contracted Players and program of events. The lists of Contracted Players will be reviewed annually, with selected players maintaining continuous Australian Squads for a 12-month per year duration.

Following a successful January 2020 Southern Crosse Tournament SXT, all other ALA HP events were severely disrupted by the COVID-19 pandemic, with events and squad camps subsequently cancelled.

#### **World Lacrosse**

The effect of COVID-19, saw the postponement of the July 2020 World Lacrosse (WL) U19 Men's World Championship, to June 2021, as the WL 2021 U20 Men's World Championship, Limerick Ireland. All tour arrangements have been suspended and on hold.

#### **Teams and Events**

Due to the COVID-19 situation, Australian teams and squads were restricted with athlete training and preparation. State Based Squads, aligned to the restrictions and conditions of each state.

#### **High Performance Administration**

System of Player Contracts and Team Staff Contracts prepared, produced and achieved.

The COVID-19 pandemic required multiple adjustments of Australian Squad training and camps. Frequent zoom meetings were maintained with coaching staff and support provided where necessary.

A 3-year partnership was established with TeamBuildr, for our Australian Men's and Women's Team Programs; Senior, U23 and U20/U19. <u>TeamBuildr</u> is a leading-edge software platform to provide Strength & Conditioning Coaches the ability to maximise athlete programs and reporting, via the TeamBuildr smart phone App.

#### Sponsorship

ALA and the Australian Team program, gratefully acknowledge the significant contribution from Living Choice.

#### **Partnerships**

ALA continues a healthy partnership with Ackland Travel (Melbourne) for travel and accommodation booking arrangements of Australian squads and team travel.



## Officiating - Mark Polden

#### Men's National Technical Committee (MNTC)

Dennis Mulroney will retire from the ALA Referee In Chief (ALARIC) position at the end of October. Dennis has served on the MNTC as SA Chief Referee from 2003 – 2010, as SA Deputy Chief Referee from 2011 - 2015, and since 2016 as ALARIC. That is a total 18 years continuous service to the administration and leadership and coaching of Men's Officiating for the ALA at local, National, and International competitions. Dennis has had a profound and positive affect upon Lacrosse Officiating in Australia and internationally.

John Sedgeway is also retiring from the position of Victorian Chief Referee (VicCR). John has served on the MNTC as Deputy VicCR from 2011 – 2017, and as VicCR from 2018 – 2020. A total 10 years of almost continuous service to the administration and leadership and coaching of Men's Officiating for the ALA at local and National competitions. John has also had a very positive affect upon Lacrosse officiating in Victoria and Australia.

On behalf of the Australian Lacrosse Association I thank Dennis and John for their contributions to Lacrosse and Men's Officiating, not limited just to their work on the MNTC, but also for the other contributions they have made to the sport during their careers as players, referees, coaches and administrators.

The ALA Referee in Chief and State Chief Referee positions are open for selection in October 2020, for appointment from 1 Nov. 2020 to 31 Oct. 2022. With the retirements of Dennis and John there is the opportunity for new participants to assist in the development and training of Men's referees in Australia.

#### **2020 MNTC**

ALA Referee in Chief	Dennis Mulroney		
SA Chief Referee	David Campbell	SA Deputy CR	Bradley Edwards
VIC Chief Referee	John Sedgeway	VIC Deputy CR	Graham Sharpe
WA Chief Referee	lan McRae	WA Deputy CR	Peter Mulcahy

#### Women's National Technical Committee (WNTC)

The WNTC State Deputy Umpire In Charge (UIC) positions are open for selection in October 2020, for appointment from 1 Nov. 2020 to 31 Oct. 2022. I sincerely hope that the current State Deputy UIC's from South Australia (Natalie Owens), Western Australia (Susan Milne), and Victoria (Amy Basile) will reapply for these positions. That is not to imply that other suitable applicants will not be considered. It would be very encouraging and an indicator of the strength of the Women's umpiring community to have additional applicants for these positions in each of these jurisdictions.

#### **2020 WNTC**

ALA Umpire in Charge	Martin Kiploks		
SA Umpire in Charge	Tammy Varga	SA Deputy UIC	Natalie Owens
VIC Umpire in Charge	Leanne MacGibbon	VIC Deputy UIC	Amy Basile
WA Umpire in Charge	Kellie Morley	WA Deputy UIC	Susan Milne





#### **World Lacrosse**

#### **General Assembly Approved Rule Changes**

At the World Lacrosse General Assembly during the Under 19 Women's World Championship there were several changes to the Women's Rules that have been implemented in January 2020. The WNTC has sought clarification from World Lacrosse (WL) on the correct interpretation and application of these rule changes as the wording of some of these were not easily understood. I am pleased to say that through this collaboration with the WL Women's Rules and Officiating committees that some clarity has been achieved and progress is being made to further resolving some of those ongoing problems.

#### Appointments to World Lacrosse Officiating and Rules Sub Committees

Officiating Subcommittee Men's Lacrosse	Rules Subcommittee Women's Lacrosse	Rules Subcommittee Men's Lacrosse
Mark Polden (Subcommittee Chair)	Paul Mollison	Keith Nyberg
Dennis Mulroney		Mark Polden

#### 2020 World Lacrosse Under 19 Men's World Championships, Limerick, Ireland

Everyone would know that this World Championship has been deferred until June 2020, and renamed the 2021 World Lacrosse Under 20 Men's World Championships, Limerick, Ireland. The Referees and Officials Coaches that were selected to participate in 2020 maintain their invitation to participate in 2021. These officials are:

**Referees:** Tim Kennedy (WA), Kym Panton (WA), Danny Whitbourn (Vic), Shane Abbott (SA).

Officials Coaches: David Campbell.
Co-Referee in Chief: Mark Polden

Recently the number of Teams interested in participating has increased, so further officials may be asked for.

#### 2020 ALA Men's Indoor National Championship

The Indoor Senior Nationals were held from 6-9 February at the Westgate Indoor Sports facility at Altona Nth, Victoria.

These officials are:

Referees: Steve Green, Jason Lawrence, Brendan Hall, Kelvin Minerds (Vic), and

Luke Keesing (SA).

Officials manager: Rodney Burns from NSW/Vic.

The ALA was able to provide officiating coaching assistance to the Queensland Lacrosse Association for their Women's Umpires prior to the beginning of their season in March of this year. Many thanks to Martin Kiploks for delivering that instruction and practical training to their officials.

As the ALA National Events, (Under 18, Seniors Nationals, Under 15, East Coast Cup), were suspended and then cancelled in 2020 due to the pandemic, there has obviously not been any active officiating at national events. The National Technical Committees have been meeting regularly to discuss and resolve any ongoing issues and prepare for next season. Fortunately, there have been lacrosse competitions conducted in most States, except sadly, Victoria. The match officials who have facilitated these games should be congratulated for making these competitions possible. They have done this largely out of their love of Lacrosse and their desire to see the sport grow.

The National Technical Committees will be working hard in 2021 to provide enough qualified officials to facilitate the ALA National Championships, the ALA HP events as well as for World Lacrosse and APLU events.



## **Coaching** – Glenn Morley

Over the last 12 months the ALA has been working to further develop our coaching framework and offerings to bring it in line with best practise advocated by Sport Australia. In 2015 Sport Australia released the Coach & Officiating Framework Toolkit which is designed to be used by NSOs to develop their own Education Framework. This was to help prepare NSOs for the retirement of the National Coaching Accreditation Scheme which occurred in 2017.

One of the overarching principles of the Framework Toolkit is to place participants at the centre of the coach education framework. This is to ensure the coach framework and education meets the participants needs. Therefore, this principle lead to ALA developing the ALA Participation Framework which was published in November 2019. The ALA Participation Framework utilises the Foundations, Talent, Elite & Mastery (FTEM) framework which has been endorsed by Sport Australia. The FTEM outlines a participant's journey and certain key milestone of development along the way.

The creation of the Participation Framework has allowed ALA to design and develop the ALA Coaching Framework which will be published in quarter 4 of 2020. The ALA Coach Framework will outline the different education offerings and also the path that coaches can take to further develop their coaching or to gain higher coaching experiences. Building on this work the ALA also developed an Online Education platform for coach education which we began to use in 2020 to deliver and administer coach education. This online platform will be a centre piece for coach accreditation and re-accreditation moving forward in 2021 and beyond.

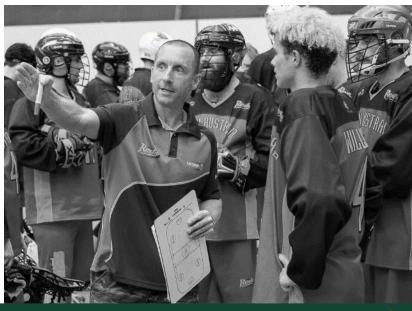
As part of the development and result of the ALA Coaching Framework the ALA introduced two new coach education offerings: the Foundation Coach Course and the Talent Coach Course.

The Talent Coach Course is designed to support the development and provide education to experienced coaches working at a top tier club level or a coach within a state team program and links directly to the Talent Phase of the Participation Framework.

The first Talent Coach Course was held in WA in March 2020. 11 coaches attended the two day face to face element of the course. The course was delivered with content from internal and external presenters with Glenn Stewart, High Performance Manager and Jordan Stares, Strength & Conditioning Coach, from the West Coast Eagles, and TJ Buchanan, Director of Sport Development, from World Lacrosse, present at the course.

ALA would like to thank the coaches who attended the face to face element of the course and the ALA looks forward to reengaging with each coach and supporting them to complete and gain accreditation in 2021.

The Foundation Coach Course is designed to support the development and provide education to new coaches, junior coaches and new parents to lacrosse and links directly to the Foundation Phase of the Participation Framework. The Foundation Coach Course is a 100% online course providing accessible training and education.





The Foundations Coach Course was announced in April 2020 just before the majority of domestic seasons were planned to start. However, due to COVID-19 restrictions many seasons where postponed. Nevertheless 10 coaches still engaged in the training and gain accreditation. The ALA will work with Member Associations to further promote the Foundation Coach Course in the lead up to the 2021 season.

The Club Coach Course in 2020 played a key part in coach development. Lacrosse Victoria held a course in February at Camberwell Lacrosse Club with 14 coaches attending and gaining accreditation. Coach Education continued to occur in the midst of the pandemic. The ALA in conjunction with Member Associations conducted an Online Club Coach Course which saw 10 coaches attend a 3 session course held over 3 weeks. The content and delivery methods were modified to be delivered online and via zoom meetings. Coaches were asked to engage in group discussions and also present different coaching elements and skills to the group. This initiative not only highlighted, but also acted as a pilot, how lacrosse can further develop our delivery methods for coach education. Once again, the ALA would like to thank all 24 coaches who attended a Club Coach Course in 2020.

Looking forward and once the Coaching Framework is published, the ALA will work with Member Associations to continue to deliver all three coach education courses in 2021. The ALA is looking to hold its second Talent Coach Course in either Victoria or South Australia in early 2021. In addition, the ALA will work with Member Association to reengage previously accredited Club Coaches so they can formally begin a new re-accreditation process if they wish.

To ensure suitable, educated and qualified coaches are working with athletes attending National Events the ALA will introduce Mandatory Accreditation for coaches. This will mean that coaches attending National Events will be required to hold a certain level of accreditation and complete different training elements before attending a National Event. Mandatory Accreditation will commence from 2022 allowing ALA and Member Associations to use 2021 to prepare, support and train coaches who wish to coach at National Events.

I would also like to take this opportunity to thank the ALA's Member Associations, World Lacrosse, Sport Australia and the Australian Coaching Council who have all provided support and input into the development of the ALA Coaching Framework, Talent Coach Course and Foundation Coach Course.

In closing I want to acknowledge the work of Steve Campbell who has driven and delivered the exceptional coaching programs this year. The work behind the development of the participation and coaching frameworks was enormous and the final product are industry best practice. I know Steve was well supported by other staff members from the ALA and the Member Associations who all continue to work well together and are delivering great outcomes for the sport.



## Marketing & Communications – From the ALA Board

Andrew Harris was the Director of Marketing and Communications from 1<sup>st</sup> July 2019 to 16 February 2020 in the 2019/20 reporting period.

One of the biggest projects within this portfolio, during this reporting period, was the Rebranding Project. This project's goal was to address how to professionally market the game of lacrosse from the National level, to enable it to be relevant and attractive for the next decade and to further develop the sport's communication channels.

Following an application process Circus Media was the successful company engaged to conduct the Rebranding Project for the Australian Lacrosse Association (ALA). Circus Media designed a project plan which incorporated 5 key steps in which they would conduct and deliver to meet the project's goal:

#### 1. Research & Audit: 15 Dec 2019 – 19 Jan 2020

- Research of competitive activity.
- Research category trends.
- Understand political challenges.
- Evaluate existing brand and brand architecture.
- Conduct an interview of players/coaches/club management/officials.
- Survey and interview users.
- Map customer journey.

#### **2. Brand Workshop:** 26 Jan 2020 – 29 Feb 2020

Circus Media held workshops with the project's Working Group and with Key Stakeholders at the ALA National Planning Meeting to:

- Determine beginnings/story, belief blueprint, and purpose of the sport/ALA.
- Determine global need, customers, competitors, trends.
- Review audit findings and interview data; review customer journey and fillin any gaps.
- Build brand pyramid including attributes, benefits, values, personality and essence.

- **3. Brand Strategy Development:** Originally scheduled for early March 2020 Circus Media to draft a brand strategy to present to the project's Working Group and the ALA Board for further edits and amendment. Brand Strategy to include:
  - Collated findings, synthesise thinking, brand elevator pitch, brand essence suggestions and value proposition statements.
- **4.** Creative Development: Originally Schedule for late March 2020 Circus Media will brief (their) creative team to develop brand identity concepts. Creative concepts would be presented to project's Working Group and ALA Board for feedback and decision.
- 5. Creative Presentation and Roll Out: Originally schedule for June 2020
  Circus Media to design style guide and provide roll-out and apply approved concepts to agreed collateral before official launch at Senior Nationals in June 2020.



The project successfully delivered the key steps 1 and 2 of the project plan. However, due to the COVID-19 pandemic the ALA Board made the decision to put this project on hold to address the impacts of the pandemic. ALA will commence with the remaining steps within the project plan in the quarter 3 and 4 of 2020 and will determine the best time for a new brand roll out taking into consideration the ongoing implications of the pandemic, ALA National events and resources to implement the new brand.

Furthermore, following Andrew Harris departure from the ALA Board as an appointed Director, the ALA, through review and discussions, decided to introduce a new portfolio: Business Development (which has superseded the Marketing and Communications portfolio). The Business Development Director will develop the organisational business and revenue through commercial partnerships, fundraising and grants.

In June 2020 the ALA appointed Alex Pellerano as the Business Development Director. Alex has worked within baseball in Australia and in the US, and is the founded of Innovative Prophets, a commercial and marketing agency. Alex brings the expert skills and knowledge to the ALA board to help develop the business of our organisation. Initially Alex will begin learning and building an understanding of all of the ALA portfolios, current partnerships, ALA's business processes and will also be involved in the Rebranding Project Working Group.

Finally, the ALA would like to thank Andrew Harris for his service to the ALA Board since he joined in 2014. Andrew brought unique skills and a wide range of knowledge to the board relating to governance & risk, strategy & planning, member engagement and commercial experience. The ALA wishes Andrew all the very best for the future.



## **Member Association's Reports**

To access a Member Associations report please click on their logo.
Also included is a report from Canberra Lacrosse Club as there is no ACT Member Association.





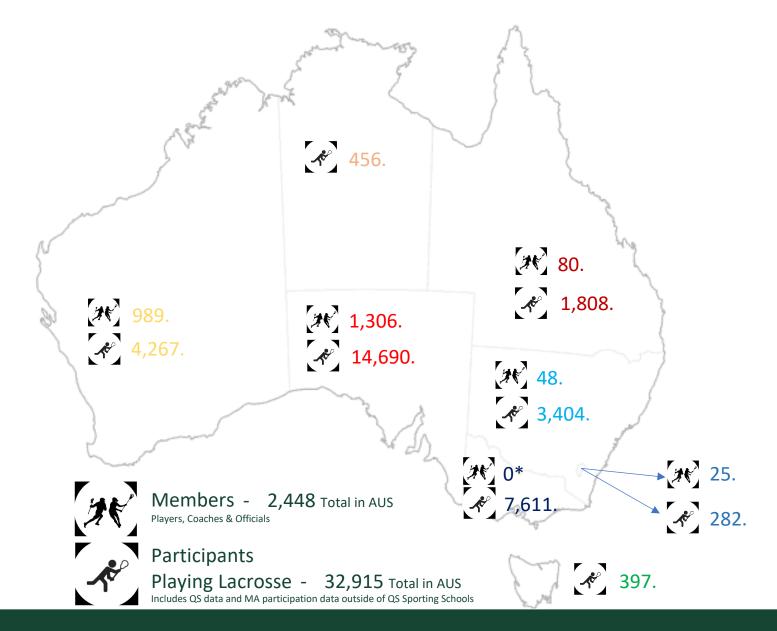








# 2020 Lacrosse in Australia - Membership & Participation





Participation in Quick Stix (QS) through Sporting Schools Program

	2018	2019	2020
ACT	240	827	282
SA	3073	4419	4441
VIC	6509	8879	7167
WA	1696	4467	3978
NSW	1162	3161	3154
NT		360	456
QLD	1516	1098	1249
TAS	48	280	397

**Total** 14,244 23,491 21,124



\*Due to COVID-19 Pandemic no season was held.



# **AUSTRALIAN LACROSSE ASSOCIATION LIMITED**

(A COMPANY LIMITED BY GUARANTEE)

(ACN 124 440 124)

# FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2020

# AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

CONTENTS	PAGE NUMBERS
Directors' Report	3-8
Statement of Comprehensive Income	9
Statement of Financial Position	10
Statement of Changes in Equity	11
Cash Flow Statement	12
Notes to the Financial Statements	13-20
Directors' Declaration	21
Independent Auditor Report	22-24
Auditor's Independence Declaration	25

The directors present their report together with the financial report of Australian Lacrosse Association Limited (the Company) for the year ended 30 June 2020 and the auditor's report thereon. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

#### Directors

The names of each person who has been a director during the year and to the date of this report are:

Glenn Morley
Thomas (Mike) Slattery
Caroline McLuckie
Janet Jackson (Company Secretary)
Paul Mollison
Phillip (Mark) Polden
Andrew Harris (resigned 16/02/2020)
Alex Pellarano (appointed 15/06/2020)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

## Principal activities, operating and financial review

The principal activities of the Company in the course of the financial year were the promotion, development and governance of the game of lacrosse in Australia, and to provide a pathway to high performance athletes for international competition. There have been no significant changes in the nature of these activities during the year.

The deficit of the Company for the financial year amounted to \$5,493 (2019: deficit of \$45,200)

## Short-term and Long-term Objectives

- 1. Reach the milestone of 10,000 members and 100,000 participants
- Deliver systematic Cultural change to enhance the development of the sport
- Implement a comprehensive brand and marketing plan to promote and position lacrosse with the Australian public.
- Develop a plan to host a World Championship in Australia

### Strategies

To achieve the above objectives, the Company has adopted the following strategies:

- National participation with a unified approach to competitions and programs
- Complete education pathway in the Sport
- Development of the Lacrosse workforce
- Development of new clubs
- Building club sustainability
- Provide education and support programs
- Provide quality national competitions for players, officials and coaches
- Develop the High Performance program for coaches, officials and players
- Implementation of a full comprehensive coach education and accreditation pathway
- Marketing and rebranding project

## **Key Performance Indicators**

Using the strategic plan, the Company submits Key Performance Measures annually to Sport Australia. For the 2019/20 year these were:

- Encourage and train SSOs to use the STG registration system
- Implement coaching courses
- Develop Child Safety programs
- Invest in training and development for staff in relation to club governance development
- Partnership with the Australian Lacrosse Network to live stream four National Championship events
- Commence Rebranding Project
- Provide support to minority states to provide coach and officials accreditation
- Encourage and support SSO to take on and promote sporting schools to their clubs
- Implement new talent identification pathways covering all states
- Support officials in qualification and attendance at national and international events

## Covid-19 impact

The Coronavirus (COVID19) was declared a world pandemic by the World Health Organisation on 11 March 2020, and has had a significant impact on the Global and Australian economy, in particular the Sporting Industry. Due to various restrictions in each state of Australia, the impacts were, but not limited to:

- Cancellation of all National Championship and Tournament events from April 2020 to at least end of 2020: (U18 Boys & Girls, Senior Men & Women, U15 Boys & Girls, Challenge Tournament)
- A close down of Lacrosse nationally from April 2020 to at least July 2020 in most states. At the date of this report, lacrosse in Victoria is still suspended due to lockdown measures in place there
- Suspension of Sporting Schools activities in line with the restrictions of each state
- Suspension of National team activities to at least July in most states
- Suspension of any non-essential activities driven by the Company
- Reduction in the hours of contracted Development Officers

At the date of this report, there is still uncertainty in the overall impact of COVID19 on the Company for the immediate future with various restrictions throughout Australia. While activity has recommenced, the impact on membership numbers and the uptake of lacrosse in the next year is unknown. The Company continues to actively monitor the situation and its impact on the financials and cash flow of the organisation, as well as the activities that can or cannot take place.

## Information on directors

Glenn Morley President/ Chair from 20 November 2018 Area of Responsibility:

Appointed 9 February 2012

Coaching

Skills and Experience

Glenn has been involved with lacrosse as a player from an early age (including representing Western Australia), as a club committee member and president, and as a coach (including professionally in the USA). His educational and professional experience is in sports management. He has served as a director on a lacrosse board and was appointed president of Australian Lacrosse Association from November 2018.

# AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2020

Thomas (Mike) Slattery President/ Chair until 20 November 2018

Appointed 27 November 2010

Vice President from 20 November 2018

Growth & Development

Area of Responsibility:

Skills and Experience

Mike has been involved with lacrosse since 1974, initially driving three children who played. This led to roles in club administration, refereeing (in club, state and international events), and with the ALRA (Australian Lacrosse Referees Association). Professionally Mike worked in the information technology industry, and he has been a company director in both the public and private areas. He has served as a director of the Australian Lacrosse Association for 10 years and as President for 7 of those years.

Janet Jackson Area of Responsibility:

Appointed 20 February 2009 Competitions

Skills and Experience

Jan first became involved with lacrosse in the 1960s. She has held leadership roles at club, state, national and international representative bodies since 1979, and has umpired women's games at state, national and international lacrosse events since 1986. She gained International Umpiring Accreditation in 1989 and has received various awards, honours and life memberships. She has served as a director on lacrosse boards for 40 years.

Paul Mollison Area of Responsibility:

Appointed 17 December 2011 High Performance

Skills and Experience

Paul has been involved with lacrosse as a player from an early age, including representing Victoria and Australia. He has coached boys, girls, men's and women's teams at club and state levels, and national teams for men's indoor and women's field lacrosse. He has been involved in administration roles at club, state and national levels, serving as a director on lacrosse boards for over 40 years and has also served on the international committee for women's rules for the past 10 years.

Phillip (Mark) Polden Area of Responsibility: Appointed 21 November 2017 Officiating

Skills and Experience

Mark played lacrosse from 1970 to 1996. He commenced as a referee in 1995 and officiated in three world championships and numerous South Australian and national championships, has been the South Australian Chief Referee, and now assesses referees. He has also held leadership roles with both his club and Lacrosse SA. He has served as a director on lacrosse boards. Mark is also currently the Chair of the World Lacrosse Men's Officiating Sub-Committee.

# AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2020

Caroline McLuckie Area of Responsibility:

Appointed 20 November 2018 Finance, Governance & Administration

Skills and Experience

Caroline has been involved in lacrosse in both Scotland and Australia as a player, official and administrator. She previously has been the director of NSW Lacrosse responsible for Finance and High Performance. Caroline currently is the Chief Financial Officer of Basketball NSW, a Fellow of the Association of Chartered Certified Accountants, and a member of the Australian Sports Professionals Association. Her past professional experience is in finance in the Sports Hospitality Industry, and in the Sales and Marketing Industry.

Andrew Harris

Area of Responsibility:

Appointed 1 July 2014 Resigned 16 February 2020 Marketing

Skills and Experience

Andrew has a long association with lacrosse as a player, club administrator and Board member at both State and National level. He is a graduate of the Australian Institute of Company Directors. He also has many years of sales and marketing experience and his current role is Head of Member Experience at the AICD. Due to work commitments, Andrew resigned as a Director of the Australian Lacrosse Association in February 2020.

Alex Pellerano Area of Responsibility:

Appointed 15 June 2020 Business Development

Skills and Experience

Alex Pellerano comes to ALA with over 15 years of professional sporting experience in the commercial and marketing sectors. Having worked with Major League Baseball International and MLB Advanced Media, Alex moved to Australia in 2010 for the launch of the Australian Baseball League. Following a successful 9-year run with baseball, Alex founded the commercial and marketing agency Innovative Prophets in 2019 where he currently serves as company director. Alex's experience with developing secondary sports and start up businesses across various international markets makes him an ideal fit for the ALA board and we are happy to have added him to our board in June 2020.

## Directors' attendance at Board meetings

During the financial year, 8 meetings of directors were held. Attendances by each director were as follows:

01	Number eligible to attend	Number attended
Glenn Morley	8	7
Thomas (Mike) Slattery	8	7
Caroline McLuckie	8	7
Janet Jackson	8	8
Paul Mollison	8	8
Phillip (Mark) Polden	8	8
Andrew Harris	3	2
Alex Pellarano	1	1

The Company is incorporated under the *Corporations Act 2001* and is a company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$100 towards meeting any outstanding obligations of the Company. At 30 June 2020, the total amount that members of the Company are liable to contribute if the Company is wound up is \$600 (2019: \$600).

## Auditor's Independence Declaration

The lead auditor's independence declaration for the year ended 30 June 2020 has been received and can be found on page 25 of the financial report.

Signed in accordance with a resolution of the Board of Directors.

Director - Glenn Morley

Director - Caroline McLuckie

Dated this 29th day of September 2020

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2020

	Note	2020	2019 \$
Revenue Interest income Covid-19 government subsidies	2	448,945 1,964 34,000 484,909	554,805 1,293 - 556,098
Expenses:- Finance, administration and marketing Growth & development High performance Competitions Officiating	3 4	217,578 224,862 15,854 17,689 14,419	199,504 305,896 23,338 57,445 15,115
Surplus / (Deficit) before income tax		(5,493)	(45,200)
Income tax	_		æ
Total comprehensive income/(loss) for the year	_	(5,493)	(45,200)

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

Current Assets       2020       2019         Cash and cash equivalents       5       253,594       537,72         Accounts receivable       166,899       92,61         Inventory       7417       7417         Sundry debtors       9,479       36,39         Prepayments       38,047       64,68         Plant and equipment         Branding       11,000         Computer equipment       845       84         Less accumulated depreciation       (390)       (108         11,455       73	
Cash and cash equivalents       5       253,594       537,72         Accounts receivable       166,899       92,61         Inventory       7417       36,39         Sundry debtors       9,479       36,39         Prepayments       38,047       64,68         Plant and equipment         Branding       11,000         Computer equipment       845       84         Less accumulated depreciation       (390)       (108	
Sundry debtors       9,479       36,39         Prepayments       38,047       64,68         475,436       731,43         Plant and equipment         Branding       11,000         Computer equipment       845       84         Less accumulated depreciation       (390)       (108	
Plant and equipment  Branding  Computer equipment  Less accumulated depreciation  11,000 845 845 (390) (108)	
Branding 11,000 Computer equipment 845 845 Less accumulated depreciation (390) (108	1
Computer equipment 845 84. Less accumulated depreciation (390) (108	
Less accumulated depreciation (390) (108	_
(100	
11,455	)
	7
Total Assets486,891732,168	3_
Current Liabilities	
Creditors and accruals 70,565 111,013	3
GST payable 56.092 10.274	
Deferred income 20,365 27,786	3
Annual leave provision 4,934 PAYGW (refundable)/payable (906) 4,534	-
7,02-	
T-1	
Team clearing accounts 69,054 305,214	
220,642 460,426	}
Net Assets266,249271,742	2
Equity	
Accumulated funds266,249271,742	<u>!</u>

# AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

	Share Capital	Accumulated Funds	Total
	\$	\$	\$
At 1 July 2018		316,942	316,942
Deficit for the year	-	(45,200)	(45,200)
At 30 June 2019	-	271,742	271,742
At 1 July 2019		271,742	271,742
Deficit for the year	-	(5,493)	(5,493)
At 30 June 2020		266,249	266,249

# CASHFLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

CASH FLOWS FROM OPERATING ACTIVITIES Receipts from members and other organisations Australian Sports Commission grant Covid-19 Government subsidies Payments to suppliers and employees Contributions/(disbursements) from sporting teams Interest received  Net cash from/(used in) operating activities  CASH FLOWS FROM INVESTING	Note 6	2020 \$  346,476 100,000 34,000 (519,414)  (236,160) 1,964	2019 \$ 402,617 100,000 (594,399) 160,024 1,293
ACTIVITIES Payments for plant and equipment Payments for branding  Net cash from/(used in) investing activities		(11,000)	(845)
Net increase/(decrease) in cash held  Cash at the beginning of the year  Cash at the end of the year	5	(284,134) 537,728 253,594	68,690 469,038 537,728

## NOTES TO THE FINANCIAL STATEMENTS

The financial statements cover Australian Lacrosse Association Ltd as an individual entity, incorporated and domiciled in Australia. Australian Lacrosse Association Ltd is a company limited by guarantee.

## Note 1 – Statement of Significant Accounting Policies

## Financial Reporting Framework

The directors have prepared the financial statements on the basis that the Company is a non-reporting entity because there are no users dependent on general purpose financial statements. These financial statements are therefore special purpose financial statements that have been prepared in order to meet the requirements of the *Corporations Act 2001*. The Company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared in accordance with the mandatory Australian Accounting Standards applicable to entities reporting under the *Corporations Act 2001* and the significant accounting policies disclosed below, which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with those of previous periods unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accrual basis and are based on historical costs unless otherwise stated in the notes. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise. The amounts presented in the financial statements have been rounded to the nearest dollar.

## **Functional and Presentation Currency**

These financial statements are presented in Australian dollars, which is the Company's functional currency.

## Use of Estimates and Judgement

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

## **Accounting Policies**

#### a) Revenue

Revenue is recognised when the Company is legally entitled to the income and the amount can be quantified with reasonable accuracy. Revenue is recognised net of the amounts of goods and services tax (GST) payable to the Australian Taxation Office.

The Company's revenue includes grants received from the Australian Sports Commission and membership fees.

Grants received on the condition that specified services are delivered, or conditions are fulfilled, are considered reciprocal. Such grants are initially recognised as a liability and revenue is recognised as services are performed or conditions fulfilled. Revenue from non-reciprocal grants is recognised when received.

Sponsorships are recognised as a liability and converted to revenue when the equivalent services are performed or conditions fulfilled.

Membership fees are recognised upon the delivery of the service to the members.

Donations and sponsorships are recognised when received.

Interest revenue is recognised on an effective rate basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

#### b) Inventories on Hand

Inventories are measured at the lower of cost and current replacement cost.

## c) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within trade and other payables in current liabilities on the statement of financial position

#### d) Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members and any outstanding grant and other receipts. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

## e) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and equipment

Plant and equipment are measured on the cost basis. The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

#### Depreciation

The depreciable amount of all non-current assets is depreciated on a straight line basis over their estimated useful lives to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of assets are:

Class of asset Plant and equipment

Depreciation rate 10-50%

#### f) Payables

Accounts payable are recognised when the Company becomes obliged to make future payments resulting from the purchase of goods and services.

#### g) Income Tax

The Company has received an endorsement from the ATO confirming that it is exempt from income tax.

## h) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash Flows are presented in the cash flow statement on a gross basis, except for the GST components of investing and financing activities, which are disclosed as operating cash flows.

### i) Employee Entitlements

#### Short-term employee benefits

Provision is made for the Company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and annual leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The Company's obligations for short-term employee benefits such as wages, salaries and annual leave are recognised as part of accounts payable and annual leave provision in the statement of financial position.

Contributions are made by the Company to an employee superannuation fund and are charged as expenses when incurred.

#### j) Leases

At inception of a contract, the Company assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability is recognised by the Company where the Company is a lessee. However all contracts that are classified as short-term leases (lease with remaining lease term of 12 months or less) and leases of low value assets are recognised as an operating expense on a straight-line basis over the term of the lease.

#### k) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation of the current financial year.

#### I) Economic Dependence

The Company is dependent on the Australian Sports Commission for a substantial part of its revenue used to operate the business. At the date of this report the Board of Directors has no reason to believe the Commission will not continue to support the Company.

## m) New standards and interpretations not yet adopted

During the year ended 30 June 2020, the Company has reviewed all of the new and revised Standards and Interpretations issued by the AASB that are relevant to its operations and effective for the current annual reporting period.

It has been determined by the Company that there is no impact, material or otherwise, of the new and revised Standards and Interpretations on its business and, therefore, no change is necessary to Company accounting policies.

The Company has not yet determined the impact on its financial report of new standards issued but not yet effective.

	2020 \$	2019 \$
Note 2: Revenue and Other Income	•	Ψ
Australian Sports Commission grant Lacrosse Australia Foundation grant West Torrens Council grant Membership fees Insurance recoveries Recognition dinner Coaching & officiating income	100,000 2,727 5,000 83,553 37,207	100,000 1,650 - 108,642 13,893 8,321 7,115
Growth & development income - Quick Stix - Growth sponsorship - Growth events	189,725 - - 189,725	206,081 4,750 21,650 232,481
High performance income National competitions income Miscellaneous income	12,882 15,990 448,945	25,370 40,541 16,792 554,805
Note 3: Finance, Administration & Marketing Expenses		
Accounting fees Audit fees Administration expenses Annual leave provision Depreciation Directors' meetings & related expenses WL meetings & memberships Honorariums Insurance Marketing Office rental & storage expenses Salaries and on-costs Website Other	(1,391) 3,500 1,617 4,934 282 24,875 7,120 3,243 41,729 15,722 18,017 74,536 3,508 19,886	10,149 3,500 2,816 107 20,444 3,967 7,766 18,213 4,882 18,510 74,666 10,600 23,884 199,504

Note 4: Growth and Development expenses	2020 \$	2019 \$
Growth program coordinators Quick stix coaches Travel Other growth and development expenses	113,130 89,702 7,368 14,662 224,862	122,833 130,903 17,596 34,564 305,896
Note 5: Cash and Cash Equivalents		
Main trading account Online saver account Term deposit International money transfer account High performance Development fund account Online saver development account Women's senior team account Women's under 19 team account Women's development team account Women's development team account Men's senior team account Men's senior saver account Men's under 19 team account Men's under 19 saver account Men's under 23 team account Men's under 23 team account Men's under 23 team account Men's development team account Men's indoor team account	26,447 1,128 50,000 50,000 25,650 2,409 89 36,369 1,102 1,002 - 4,083 27,062 24,377 127 592 - 3,157	49,207 41,097 100,000 2,905 - 30,853 92 923 91,119 - 1,005 23,281 46,060 16,504 (2) - 29,413 105,271

253,594

537,728

	2020 \$	2019 \$
Note 6: Reconciliation of cash flows from operations with surplus/(deficit) after tax:-		
(Deficit) for the year	(5,493)	(45,200)
non-cash flows:- Depreciation expense	282	108
(Increase)/decrease in trade and other receivables (Increase)/decrease in inventory (Increase)/decrease in prepayments Increase/(decrease) in trade and other	(47,363) (7,417) 26,641	(107,669) - (49,569)
creditors Increase/(decrease) in annual leave provision	(237,297) 4,934	244,079
Increase/(decrease) in deferred income	(7,421) (273,134)	27,786

## Note 7: Auditor's Remuneration

Details of the amounts paid to the auditor of the Company, Rankin and Young Chartered Accountants for audit services provided during the year are set out below:-

#### **Auditor's Services**

Audit Fees		
Addit I ees	3,500	3,500

#### Note 8: Company Details

The registered office of the Company is:-Unit Lg1, 315 Huntingdale Road Chadstone VIC 3148

The principal place of business is:Office 12, 16 Parker Street,
Williamstown VIC 3016

#### Note 9: Member Guarantees

Every member of the Company undertakes to contribute to the property of the Company in the event of the same being wound up while they are a member, or within one year after they cease to be a member, for payment of the debts and liabilities of the Company contracted before they cease to be a member and for the costs, charges and expenses of winding up and for the adjustment of the rights of the contributories among themselves, such amount as may be required not exceeding \$100. At 30 June 2020, the number of members were 6.

#### Note 10: Covid-19 impact

The Coronavirus (COVID19) was declared a world pandemic by the World Health Organisation on 11 March 2020, and has had a significant impact on the Global and Australian economy, in particular the Sporting Industry. Due to various restrictions in each state of Australia, the impacts were, but not limited to:

- Cancellation of all National Competitions from April 2020 to at least end of 2020
- A close down of Lacrosse nationally from April 2020 to at least July 2020 in most states. At the date of this report, lacrosse in Victoria is still suspended due to lockdown measures in place there
- Suspension of Sporting Schools activities in line with the restrictions of each state
- Suspension of National team activities to at least July in most states
- Suspension of any non-essential activities driven by the Company
- Reduction in the hours of contracted Development Office

At the date of this report, there is still uncertainty in the overall impact of COVID19 on the Company for the immediate future with various restrictions throughout Australia. While activity has recommenced, the impact on membership numbers and the uptake of lacrosse in the next year is unknown. The Company continues to actively monitor the situation and its impact on the financials and cash flow of the organisation, as well as the activities that can or cannot take place.

## **DIRECTORS' DECLARATION**

The directors have determined that the Company is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In accordance with a resolution of the Board of Directors of Australian Lacrosse Association Limited, the directors declare that:

- The financial statements and notes, as set out on pages 9-20 are in accordance with the Corporations Act 2001 and:
  - a. comply with the Australian Accounting standards applicable to the Company; and
  - b. give a true and fair view financial position of the Company as at 30<sup>th</sup> June 2020 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements:
- 2. In the directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Director - Glenn Morley

Director - Caroline McLuckie

Dated this 29th day of September 2020

### INDEPENDENT AUDITOR'S REPORT

# TO THE MEMBERS OF AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

## Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of the Australian Lacrosse Association Ltd (the Company) which comprises the statement of financial position as at 30<sup>th</sup> June 2020, the statement of comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies and the directors' declaration.

In our opinion, the accompanying financial report of the Australian Lacrosse Association Ltd is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Company's financial position as at 30<sup>th</sup> June 2020 and of its financial performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards to the extent described in Note 1 and the Corporation Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the entity, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the *Corporations Act 2001*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

## Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the entity's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon.

#### INDEPENDENT AUDIT REPORT

# TO THE MEMBERS OF AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal controls as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain
audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
not detecting a material misstatement resulting from fraud is higher than for one resulting
from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
or the override of internal control.

## INDEPENDENT AUDIT REPORT

# TO THE MEMBERS OF AUSTRALIAN LACROSSE ASSOCIATION LIMITED - ACN 124 440 124

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transactions and
  events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the Company to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Company audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

MEGAN YOUNG CA

RANKIN & YOUNG

Chartered Accountants

53 Beetham Parade

Rosanna VIC 3084

Dated this 6th day of October 2020

## **AUSTRALIAN LACROSSE ASSOCIATION LIMITED**

#### ACN 124 440 124

AUDITOR'S INDEPENDENCE DECLARATION UNDER S 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF THE AUSTRALIAN LACROSSE ASSOCIATION LIMITED

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Australian Lacrosse Association Limited. As the lead audit partner for the audit of the financial report of Australian Lacrosse Association Limited for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

i) the auditor independence requirements as set out in Corporations Act 2001 in relation to the audit; and

ii) any applicable code of professional conduct in relation to the audit.

MEGAN YOUNG CA

**RANKIN & YOUNG** 

**Chartered Accountants** 

Rankin & Young

53 Beetham Parade

Rosanna VIC 3084

Dated this 64 day of October 2020



Thank-you to all the ALA Partners who support the ongoing development and delivery of lacrosse in Australia.

- Sport Australia
- Living Choice
- Lacrosse Australia Foundation
- Australian Lacrosse Network
- Hart Sport
- Acland Travel
- Sports Centre

Thank-you to all the volunteer administrators who helped gather, collate and publish the data for this report.

Thank-you to all the volunteer photographers who capture the wonderful images at ALA National Events.

Thank-you to all the supporters and volunteers who are involved directly or associated with our High-Performance teams.

